

(Revised Corrigendum in superannuation of previous Corrigendum regarding reply to Pre-bid queries)

Selection of Strategy & Transaction Advisory Consultant (STAC) for Operationalization of India International Horticulture Market (IIHM), Ganaur, District

Reference: Request for Proposal (RFP) and Pre-Bid Conference held on 04.06.2026 and Corrigendum regarding reply to pre-bid queries issued thereafter.

These revised provision/clarifications shall be read as part of the RFP document.

Sr. No.	RFP Clause	Existing Provision	Revised Provision / Clarification
1.	Clause 2.1.1 & Clause 2.2.2	Ambiguity regarding Joint Venture/Consortium participation	As per clause 2.2.2 (a), Business Profile
2.	Post Harvest Management Expert	B.Tech Agriculture Engineering, M.Sc /PG Post Harvest Management or equivalent	B.Tech /B.Sc in Agriculture/Horticulture is allowed.
3.	Agri Policy Expert	Minimum work experience of 20 years in the field relevant to the position.	Minimum work experience of 15 years in the field relevant to the position.
4.	Contracts & Legal Expert	<ul style="list-style-type: none"> • Minimum work experience - 10 yrs in the field relevant to the position. • Experience in contract matters, review of contract agreements for agriculture related projects. • Knowledge of APMC and other related acts and regulations applicable to horticulture market. 	<ul style="list-style-type: none"> • Minimum work experience - 5-7 years in the field relevant to the position. • Experience in contract matters, review of contract agreements. • Knowledge of APMC and other related acts and regulations applicable to horticulture market.
5.	Eligibility Experience	The bidder should have undertaken at least 3 engagements on providing Consulting services to agencies operating Food-based/ Wholesale fruit and vegetable Market / Market terminals in last five years on an area of atleast 100 acre or having experience in handling fruit & vegetable volume of 8 lakh MT capacity cumulative under each engagement. Consulting services should include advisory on defining processes and SoPs for the market terminal for various processes, designing the IT backbone, Regulatory compliances, etc.	<ul style="list-style-type: none"> • The bidder should have undertaken at least 3 engagements on providing Consulting services to agencies operating Food-based/Wholesale Fruit and Vegetable Market / Food Park in the last ten years on an area of at least 50 acres in each engagement or having experience in handling fruit & vegetable volume of 8 lakh MT capacity cumulative under three engagements. Consulting services should include advisory on defining processes and SOPs for the market terminal for various processes, designing the IT backbone, regulatory compliances, etc.
6.	International Exposure	New clause	Clause Deleted.
7.	Team Leader-/-8 Marks	Academic Qualification from IIT/NIT/IIM or Equivalent ranking Institute-2 Marks	<ul style="list-style-type: none"> • Academic Qualification from IIT/NIT/IIM/NIAM/MANAGE • Horticulture Universities.

8.	Proposal Due Date	15.06.2026	Extended upto 30.06.2026.
9.	EMD / Performance Security	Clarification sought	<ul style="list-style-type: none"> • EMD: 100000/- refundable • Performance Security/BG: 5% of the Bid price of successful bidder to be deposited.
10.	Expert Team Deployment	Clarification sought	Core Team including Financial Expert to be deployed full-time.
11.	Experience	The bidder should have been in existence continuously at least for the 15 (fifteen) complete financial years as on the last date of submission of the bid, out of which atleast ten years in providing consultancy in agriculture and agri-business.	The bidder should have been in existence continuously at least for the 10 (ten) complete financial years as on the last date of submission of the bid, out of which atleast 3 (three) years in providing consultancy in agriculture and agri-business
12.	QCBS Weightage	Quality and Cost Based Selection (QCBS) with a weightage of 70% Technical Score and 30% Financial Score (70:30) for combined evaluation of proposals.	The QCBS weightage is revised to 80% Technical Score and 20% Financial Score (80:20) .
13.	Clause 3.1.1 -Past Experience of the Firm (Sr. No. 1)	Past experience of undertaking DPRs / PMC for establishment of wholesale / terminal markets for Agriculture / Horticulture, Post-Harvest, and Cold Chain Infrastructure of at least 100 acres in size. Project fee of each engagement should be of a value of at least INR 1 Crore.	Past experience of undertaking DPRs / PMC for establishment of wholesale / Food Park for Agriculture / Horticulture, Post-Harvest, and Cold Chain Infrastructure of at least 100 acres in size.
14.	Clause 3.1.1 -Past Experience of the Firm (Sr. No. 3)	Past experience of undertaking Technology / MIS Systems for Horticulture Market Terminals / Agriculture / Food-based Industry in the last three years from the date of submission. Project fee of each engagement should be of a value of at least INR 50 Lakh in case of a project of value more than INR 1 Crore.	Past experience of undertaking Technology / MIS Systems for Food Park / Agriculture / Food-based Industry in the last three years from the date of submission. Project fee of each engagement should be of a value of at least INR 50 Lakh.
15.	General Clarification	Wherever the word 'commutative' appears in the RFP/Corrigendum-I.	The word 'commutative' shall be read as 'cumulative'.

16.

Revised : Appendix PMC-II: Financial Proposal**Appendix PMC-II: Financial Proposal***(On Applicant's letter head)*

The Managing Director
Haryana International Horticultural Market Corporation Limited,
Mandi Bhawan, C-6, Sector 6, Panchkula
Haryana-134109, India

Re: RFP for Selection of Strategy & Transaction Advisory Consultant for operationlization of the India International Horticulture Market (HIHM) Gaur, District Sonipat, Haryana

We the undersigned, offer to provide the consulting services for the work cited under subject in accordance with your Request of Proposal dated2026 and our Proposal (Technical and Financial Proposal). Our financial proposal in respect of first year of consultancy operations which is inclusive of all applicable taxes (excluding service tax and GST) is quoted below:

A. Cost Break-up for Financial Proposal

S. No.	Position	Man Month Rate	Input Months	Total Cost
		A	B	C= A x B
	Core Team:			
1.	Team Leader		36	-
2.	Wholesale Market Expert		36	-
3.	Senior Market Analyst		36	
4.	Post Harvest Management Expert		36	-
5.	Finance Expert		36	-
	Expert Team:			
1.	Agri-Policy Expert		36	
2.	Contracts & Legal Expert		36	
3.	Research Associate		36	
4	Research Analysts (4 nos.)		36	
			Sub-Total	-
			GST	-
			Total	-

FINANCIAL PROPOSAL AMOUNT (In figures): Rs. _____

FINANCIAL PROPOSAL AMOUNT (in words) : Rupees_____

We agree that this offer shall remain valid for a period of 90 (ninety) days from the Proposal Due Date or such further period as may be mutually agreed upon. We understand that you are not bound to accept any proposal you receive.

Yours faithfully,

(Signature, name and designation of the authorized signatory)

(Name and seal of the Applicant)

Note: The Financial Proposal is to be submitted strictly as proforma given above.

Further Actions:

1. Existing DPR and related project information shall be shared separately through email with interested firms.
2. Firms are advised to visit the project site at Ganaur at their own cost.
3. Approximately 65% of project works have been completed as on date.
4. All other terms and conditions of the RFP shall remain unchanged.
5. Replies to pre-bid queries shall form part of the RFP document.

Note: Legal Expert is for legally vetting of the documents to be prepared for operationalisation of the Market.