

CORRIGENDUM

Selection of Strategy & Transaction Advisory Consultant (STAC) for Operationalization of India International Horticulture Market (IIHM), Ganaur, District

Reference: Request for Proposal (RFP) and Pre-Bid Conference held on 04.06.2026.

The pre-bid queries received from prospective firms have been examined and the responses/clarifications thereto are provided below. These clarifications shall be read as part of the RFP document.

Sr. No.	RFP Clause	Existing Provision	Revised Provision / Clarification
1	Clause 2.1.1 & Clause 2.2.2	Ambiguity regarding Joint Venture/Consortium participation	As per clause 2.2.2 (a), Business Profile
2	Post Harvest Management Expert	B.Tech Agriculture Engineering, M.Sc /PG Post Harvest Management or equivalent	B.Tech /B.Sc in Agriculture/Horticulture is allowed.
3	Agri Policy Expert	Minimum work experience of 20 years in the field relevant to the position.	Minimum work experience of 15 years in the field relevant to the position.
4	Contracts & Legal Expert	<ul style="list-style-type: none">• Minimum work experience - 10yrs in the field relevant to the position.• Experience in contract matters, review of contract agreements for agriculture related projects.• Knowledge of APMC and other related acts and regulations applicable to horticulture market.	<ul style="list-style-type: none">• Minimum work experience - 5-7 years in the field relevant to the position.• Experience in contract matters, review of contract agreements.• Knowledge of APMC and other related acts and regulations applicable to horticulture market.
5	Eligibility Experience	The bidder should have undertaken at least 3 engagements on providing Consulting services to agencies operating Food-based/ Wholesale fruit and vegetable Market / Market terminals in last five years on an area of atleast 100 acre or having experience in handling fruit & vegetable volume of 8 lakh MT capacity commutative under each engagement. Consulting services should include advisory on defining processes and SoPs for the market terminal for various processes, designing the IT backbone, Regulatory compliances, etc.	<ul style="list-style-type: none">• The bidder should have undertaken at least 3 engagements on providing Consulting services to agencies operating Food-based/ Wholesale fruit and vegetable Market / Market terminals in last five years on an area of atleast 50 acre in each engagement or having experience in handling fruit & vegetable volume of 8 lakh MT capacity commutative under three engagement. Consulting services should include advisory on defining processes and SoPs for the market terminal for various processes, designing the IT backbone, Regulatory compliances, etc.
6	International Exposure	New clause	At least one key expert should possess international market experience.
7	Team Leader-/-8 Marks	Academic Qualification from IIT/NIT/IIM or Equivalent ranking Institute-2 Marks	<ul style="list-style-type: none">• Academic Qualification from

			IIT/NIT/IIM/NIAM/MANAGE • Horticulture Universities.
8	Proposal Due Date	15.06.2026	Extended to 30.06.2026.
9	EMD / Performance Security	Clarification sought	<ul style="list-style-type: none"> • EMD: 100000/- refundable • Performance Security/BG: 5% of the Bid price of successful bidder to be deposited.
10	Expert Team Deployment	Clarification sought	Core Team including Financial Expert to be deployed full-time.
11	Experience	The bidder should have been in existence continuously at least for the 15 (fifteen) complete financial years as on the last date of submission of the bid, out of which atleast ten years in providing consultancy in agriculture and agri-business.	The bidder should have been in existence continuously at least for the 10 (ten) complete financial years as on the last date of submission of the bid, out of which atleast 3 (three) years in providing consultancy in agriculture and agri-business
12	QCBS Weightage	Quality and Cost Based Selection (QCBS) with a weightage of 70% Technical Score and 30% Financial Score (70:30) for combined evaluation of proposals.	The QCBS weightage is revised to 80% Technical Score and 20% Financial Score (80:20) .

Further Actions:

1. Existing DPR and related project information shall be shared separately through email with interested firms.
2. Firms are advised to visit the project site at Ganaur at their own cost.
3. Approximately 65% of project works have been completed as on date.
4. All other terms and conditions of the RFP shall remain unchanged.
5. Replies to pre-bid queries shall form part of the RFP document.