

**Subject: Selection of Strategy & Transaction Advisory Consultant (STAC) for Operationalization of India International Horticulture Market (IIHM), Ganaur, District**

Reference: Request received from prospective firms regarding clarification on format of Financial proposal.

These revised provision/clarifications shall be read as part of the RFP document.

**Section A. Cost Break-up for Financial Proposal**

<b>Sr. No.</b>	<b>Deliverables</b>	<b>Payment (% of Consultancy Fee)</b>	<b>Total Cost</b>
1	Acceptance of the <b>Strategy Paper for Operationalization of the Market</b> by the Client/Authority	5%	
2	Acceptance of the <b>Updated Business Plan for the Market</b>	10%	
3	Acceptance of the <b>Revised Organizational Structure and Standard Operating Procedures (SoPs) for Market Operations</b>	5%	
4	Acceptance of the <b>Bankable Documents and Tender Documents for Selection of Third-Party Agency</b>	10%	
5	Completion of <b>Bid Process Management</b> , including evaluation of bids, finalization of agency, and issuance of work order/contract	10%	
6	The total amount quoted under <b>SectionA.1. - Cost Break-up for Program Management Support Services</b> covers a contract period of 36 months from the date of execution of the agreement, based on the agreed man-month deployment, and shall be payable in equal monthly installments.	30%	
7	Balance payment towards <b>Program Management and Implementation Support Services</b> for HIHMCL, linked to defined deliverables such as on boarding and operationalization of service providers/facility operators; deliverables to be mutually agreed and payments released upon completion	30%	
	<b>Sub-Total</b>		
	<b>GST @ 18% or as Applicable</b>		
	<b>Total</b>		

**SectionA.1. (Sr. No. 6: Deliverables): Cost Break-up for Program Management Support Services covers a contract period of 36 months from the date of execution of the agreement, based on the agreed man-month deployment, and shall be payable in equal monthly installments.**

S. No.	Position	Man Month Rate	Input Months	Total Cost
		A	B	C=A x B
	<b>Core Team:</b>			
1.	Team Leader		36	
2.	Wholesale Market Expert		36	
3.	Senior Market Analyst		36	
4.	Post Harvest Management Expert		36	
5.	Finance Expert		36	
	<b>Expert Team:</b>			
1.	Agri-Policy Expert		36	
2.	Contracts & Legal Expert		36	
3.	Research Associate		36	
4	Miscellaneous & IT Expert		36	
5	Research Analysts(4nos.)		36	
	<b>Total</b>			

**FINANCIAL PROPOSAL AMOUNT AS PER SECTION A (In figures):Rs.**

**FINANCIAL PROPOSAL AMOUNT AS PER SECTION A (in words): Rupees**